

**INDEPENDENT ACCOUNTANT'S REPORT**  
**ON APPLYING AGREED-UPON PROCEDURES**

Hass Avocado Board  
25212 Marguerite Pkwy., Ste. 250  
Mission Viejo, CA 92692

We have performed the procedures enumerated below, which were agreed to by the Hass Avocado Board ("the Board"), solely to assist in a nomination process conducted pursuant to the Hass Avocado Promotion Order, 7 C.F.R. § 1219. The tasks performed by Davis Farr LLP consisted of the independent collection and tally of producer and importer votes in accordance with procedures agreed to and approved by the Board for the sole purpose of assisting the Board and the United States Department of Agriculture ("USDA") in identifying producers and importers for possible appointment to the Hass Avocado Board. The Board is responsible for administering the nomination process. The sufficiency of these procedures is solely the responsibility of the parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures enumerated below either for the purpose for which this report has been requested or for any other purpose.

Our procedures and results were as follows:

1. We obtained a copy of the Hass Avocado Nomination Procedures ("Procedures"), dated September 17, 2020. We read the Procedures to gain an understanding of the rules governing the nomination process. The Board also provided us with a list of producers and importers in the U.S. who are eligible to serve on the board along with the sample ballot identical to that which was mailed to all producers and importers on the list.

Results: We noted that the Board must submit two *producer* names for each available producer seat. There are four available producer seats (two member seats and two alternate seats), for a total of eight producer names to be submitted to the USDA. The Board must also submit two *importer* names for each available seat. There are four available seats (two member seats and two alternate seats), for a total of eight importer names. The ballot instructed producers and importers to return their ballots directly to a designated post office box controlled by Davis Farr LLP no later than May 24, 2021 and that all ballots must be signed.

2. Ballots were collected from a dedicated post office box and were controlled in a secure area in our firm prior to data entry into our ballot tally summary schedule.
3. After data entry, all votes were recounted by a second accountant.
4. The ballot tally summary schedule, in descending order by vote count, was provided to the Board in Exhibit A.

Results of the top candidates with the highest total number of votes are as follows. Please note that in the event of a tie, lots were cast to determine order of presentation.

**Producer Nominees**

	<b>First Name</b>	<b>Last Name</b>	<b>Qualifying Votes</b>
1	Jamie	Johnson	275
2	Derek	Davis	213
3	Alex	Teague	212
4	Mark	Vawter	149
5	Jon	Frandell	145
6	Byron	Talley	125
7	Shane	Sands	58
8	Jessica	Hunter (write-in)	6
9	Ivor	Vanwingerden (write-in)	2
10	Peter	Grandon (write-in)	1
11	Bill	Jaeger (write-in)	1
12	Helen	McGrath (write-in)	1
13	Rachael	Laenen (write-in)	1

**Importer Nominees**

	<b>First Name</b>	<b>Last Name</b>	<b>Qualifying Votes</b>
1	Dave	Fausset	11
2	Elizabeth	Ayala	8
3	Aaron	Acosta	7
4	Carson	McDaniel	7
5	Patrick	Cortes	4
6	Maria	DeSarbo	2
7	Bryan	Prihoda	1
8		(write-in)	0

5. There were several ballots that were disqualified for various reasons. A summary of these have been provided to the Board with the nomination results in Exhibit A.
6. The ballots will be secured in storage for a minimum of five (5) years.

The agreed-upon procedures engagement was conducted in accordance with attestation standards established by the *American Institute of Certified Public Accountants*. We were not engaged to and did not conduct an examination or review, the objective of which would be the expression of an opinion or conclusion, respectively, on the nomination results. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This letter is intended solely for the information and use of the Hass Avocado Board management and the United States Department of Agriculture and is not intended to be and should not be used by anyone other than those specified parties.



Irvine, California  
June 1, 2021

**HASS AVOCADO BOARD  
HASS NATIONAL BOARD NOMINATION  
Overall Tally Results  
May 24, 2021**

**Producer Nominees**

	<b>First Name</b>	<b>Last Name</b>		<b>Qualifying Votes</b>
1	Jamie	Johnson		275
2	Derek	Davis		213
3	Alex	Teague		212
4	Mark	Vawter		149
5	Jon	Frandell		145
6	Byron	Talley		125
7	Shane	Sands		58
8	Jessica	Hunter	(write-in)	6
9	Ivor	Vanwingerden	(write-in)	2
10	Pete	Grandon	(write-in)	1
11	Bill	Jaeger	(write-in)	1
12	Helen	McGrath	(write-in)	1
13	Rachael	Laenen	(write-in)	1
Total of qualifying producer votes received by deadline				1,189

**Importer Nominees**

	<b>First Name</b>	<b>Last Name</b>		<b>Qualifying Votes</b>
1	Dave	Fausset		11
2	Elizabeth	Ayala		8
3	Aaron	Acosta		7
4	Carson	McDaniel		7
5	Patrick	Cortes		4
6	Maria	DeSarbo		2
7	Bryan	Prihoda		1
Total of qualifying importer votes received by deadline				40

**Qualified Ballots**

Total number of producer ballots received by deadline	350
Total number of importer ballots received by deadline	16
<b>Total Qualified Ballots</b>	<b>366</b>

**Disqualified Ballots**

Voter indicated they are ineligible to vote	14
Name/signature was not legible for vote to count	16
Write-in nominees and/or voters do not appear on approved producer/importer list	1
Sent a blank ballot and/or certification statement/duplicate ballots	6
More than four votes	2
Received more than one ballot	2
Ballot received after deadline	0
<b>Total Disqualified Ballots</b>	<b>41</b>
<b>Total Ballots</b>	<b>407</b>